



## Good on you YOHANA !



**SMILING HILL** team member Yohana had every reason to look a little pleased with herself this week when she formally graduated from her Hotel Operations training program.

During last year she completed six months of mainly evening studies at the Mapindo Hotel Training School at Batam Centre and then travelled to Bali for three tough months of intensive (and unpaid) work experience at the new Puri Saron Hotel in Seminyak. She hopes to continue on to a two-year program in Hotel Management.

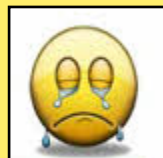
Yohana (who happens to be married to Smiling founder Douglas) has been a stalwart in the Smiling Hill project from very early days. Among other things she is responsible for the landscaping of the Pool Complex, the guesthouse and our apartment and housing developments.

As well as heading the gardening crew she is responsible for our busy maintenance team and the operations of both the cleaning services and laundry. Between times she supervises our Kos Kosan rent rooms program for locals.

*It's always happening at*

# Goodies

*(Usually)*



*No BIG Rugby, NO Aussie Rules, NO English Premier League, NO big fights, NO Ryder Cup ... But there IS the Japan Grand Prix (and beer).*

**Page 4 for Details**

# Indonesia 'Hottest' Investment Destination in SE Asia

**WITH ONGOING** economic reform and a huge domestic market as well as a growing middle class, Indonesia has emerged as the hottest investment destination in Southeast Asia, analysts said.

Deloitte Asia Pacific CEO Chaly Mah said on Tuesday that Indonesia had all the ingredients to achieve sustainable economic growth of between 6 and 7 percent, thanks to its strong macro-economic fundamentals.

Indonesia's strong economy is highlighted by its rising per capita GDP (nominal), which is expected to exceed US\$3,600 by 2012, its richness in natural resources, and its population of almost 240 million, he said.

However, the economic reforms should be continued to ensure that in the future Indonesia would have a more efficient economy, free of red tape and corruption, he added.

"The government should focus more on improving efficiency and removing red tape in the public sector to make sure Indonesia will become a better place do businesses. I think these are the challenges," Mah told a press conference on the sidelines of an investment

*This item appeared in the Jakarta Post of Wednesday 29 September - some real food for thought for those of us working and investing in Batam and Indonesia or those who are perhaps thinking about it.*

seminar entitled **"Exploring the investment outlook in Indonesia 2009-2014"**.

The seminar was held to celebrate the 20th anniversary of Deloitte Indonesia.

A significant working class population is also one of Indonesia's key strength points, he said, adding that the country's 58 million-strong working class was also luring investors to do business in the country.

"It's a significant amount of working people directly needed to attract more investments. Moreover, today Indonesian labor wages are among the lowest in the region," he said, mentioning that it was lower than in both China and India.

Chatib Basri, a political economist at University Indonesia, acknowledged that Indonesia had a strong macro economy as shown by, among other indicators, its relatively low debt to GDP ratio of about 26 percent, thanks to a strong commitment to domestic reforms.

"Overall, I'm optimistic on the Indonesian macro economy," he said.

However, he said, the government should show its commitment to improving infrastructure where there were barriers to economic development including among others, difficulties in getting access to land.

Giving an example, Wisnu Wardhana, PT Indika Energy Tbk vice president, said that from 1998 to 2005, there were no independent power producer (IPP) projects developed by the private sector other than the one carried out by his company.

"It's the only IPP handled by the private sector in the last 10 years," he said.

In the future, he said, infrastructure development could not be handled only by the government. The private sector should participate more actively in developing infrastructure but is should be supported by legal certainty and land availability, he added.

Michael Tjoajadi, PT Schroder Investment Management Indonesia director, said that infrastructure development during the last five years had been far from ideal.

"Without adequate infrastructure, Indonesia's economic growth would become stagnant," he said.

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# Taxi at the ready

**NOW IT'S EASIER** than ever to get yourself to and from Smiling Hill. The smiling man pictured right is our new stand-by night taxi driver **SIDIK**. From this week he or one of his colleagues will be waiting at the pool complex gateway to deliver our tenants up the hill to their apartments and drop guests downtown.

The service is **FREE** to tenants within estate and trips to and from Nagoya or the Harbour Bay Ferry terminal are also **FREE** for ALL visitors and guests. Sidik is still learning English so just let our bar staff know you need transport and they will arrange it with him for you.

If you are downtown and want to come up to Smiling for a drink or a meal then simply call GOODIES on **0778 450 533** and we will send Sidik to pick you up (Yep - FREE!).



## Send us YOUR profile !

**GOODIES RESTAURANT** at Smiling Hill is a great place for networking with key people in Batam's rapidly expanding industrials sector. Get your business and skills better known by introducing you and your company through the pages of our e-newsletter - It's FREE. This week we look at **PT KTL Offshore Indonesia**. See Pages 5 to 8

## Baby Club



**THEIR MANY FRIENDS** in Batam will be delighted to learn of the arrival of a brand new baby girl for James Pennie and Tien.

Katelyn Uyen My Pennie was born in Hanoi on October 2 and James reports that both bub and Tien are doing great. Katelyn weighed in at 3.8kg and there are signs that she will have blond hair - she's going to be a real hit in that part of the world.

James has expressed the hope that she looks more like her mom than him and we've assured him that this is a very worthy sentiment endorsed by all here.

There is to be a very large celebration party in Hanoi around the first weekend in November and James and Tien have issued an open invitation to any of the Batam expat community who can do so to come join them for the event.

## MAX DEAN

### PADI INSTRUCTOR

#484644

#### Dive Skills & Qualifications:

- Open Water, Adventure, Enriched Air, Rescue, Wreck, Night & Deep.
- EFR First Aid & CPR
- Digital Photographer & Videographer
- Dive Master & Project Aware

#### Costs

- Prices range from SGD \$50 for a refresher courses in the pool to SGD \$400 for Open Water Dive
- Gear & Tanks additional

#### Note

- Dive trips to **Trikora Beach on Bintan Island** also available on request.

Mobile Indonesia: +62 (0) 812 360 58850  
E-mail: [discoverscubadiving@hotmail.com](mailto:discoverscubadiving@hotmail.com)



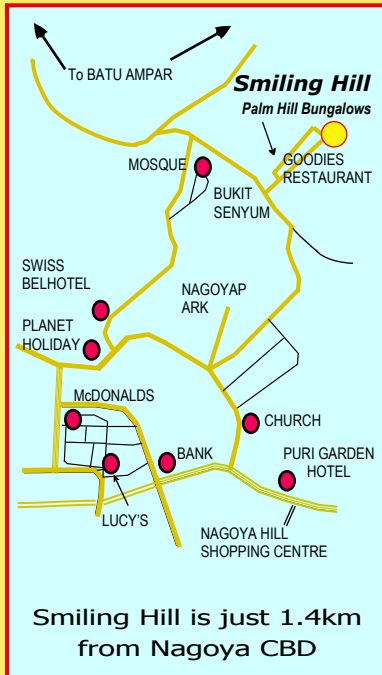
Life is like a boat  
- without water  
it serves no  
purpose!

For more information about Smiling Hill go to  
[www.smilinghillbatam.com](http://www.smilinghillbatam.com)



# SMILING HILL and GOODIES Restaurant

[www.smilinghillbatam.com](http://www.smilinghillbatam.com)



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# Whats on.... Sports



**ALONSO ?**

**WEBBER ?**

**or WHO ?**

**Japan F1  
Grand Prix  
SUNDAY**

*Working Night Shift ?  
Starting Early ?  
Big (HUGE) night Out ?*

*Why not rock on  
down for an EARLY  
juice and a hearty  
breakfast*

**Goodies  
RESTAURANT**

**Extended hours**

**NOW OPEN**

**Mon - Sat 6.15am - 9.00pm**

**Sundays Brunch from 7.30am**

**FRIDAY October 8TH**

2.00 pm Tennis : WTA Tour Beijing  
7.30 pm European Golf Tour : Dunhill Championship

**Saturday October 9TH**

11.50 am Formula 1 Championship : Qualifying Japan  
2.00 pm Tennis : WTA Tour Beijing  
4.30 pm Formula 1 Championship : Qualifying Japan (Rpt)  
6.00 pm Asian Golf Tour : Korean Open Day 3  
7.30 pm European Golf Tour : Dunhill Championship  
9.00 pm UEFA Football : England v Romania

**Sunday October 10TH**

6.30 am V8 Super Cars Series : Live from Australia  
12.00 noon Formula 1 Championship : Japan Grand Prix  
12.00 noon MotoGP Championship : Malaysia Grand Prix  
6.00 pm Asian Golf Tour : Korean Open Day 4  
6.30 pm European Golf Tour : Dunhill Championship

*Golfer: "Well, I've never played this badly before"*

*Caddie: "I didn't realize that you had played before, sir"*



# Profile of PT KTL Offshore Indonesia



PT KTL Offshore Indonesia



General Introduction to PT. KTL Offshore Indonesia Pte Ltd  
A subsidiary of KTL Global Ltd

History

PT KTL Offshore Indonesia is a newly established branch of KTL Offshore (Singapore)  
PT KTL Offshore Indonesia is strategically located on the island of Batam, Indonesia to service the offshore Oil & Gas industry & numerous shipyards based on the island.

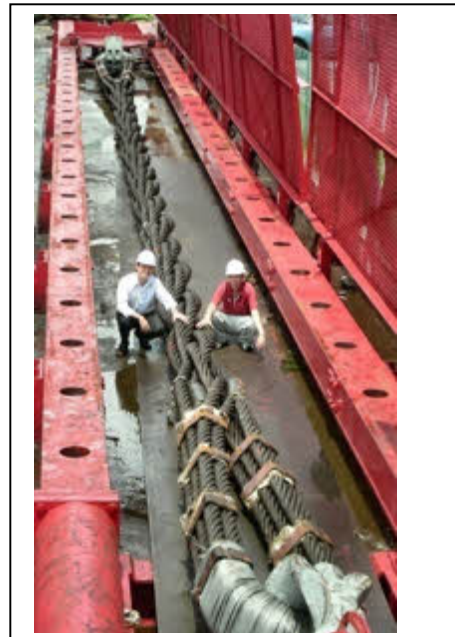
KTL Offshore was established as a provision store in Singapore under the name of Kim Teck Leong over 90 years ago. The business has been transformed through the years and rigging has been the main focus of the business for the past 60 years or so. This has culminated in the company growing to be one of the larger wire rope and rigging suppliers in the world and the listing on the Singapore stock exchange on 14 December 2007 under the holding company name of KTL Global Ltd.

Core Business

KTL Offshore Pte Ltd and subsidiaries are a distributor and service provider primarily to the offshore Oil & Gas industry for rigging equipment, such as wire rope for cranes, anchor lines and winches, heavy-lift slings, crane blocks, testing & certification and the rental of spooling equipment. We also manufacture our own heavy lift and general purpose wire rope slings at our rigging facility.



We maintain an extensive inventory of the above products, including around 10,000 tons of steel wire rope and SGD 15 Million of ancillary rigging equipment at any one time. KTL are the largest Crosby product stockist outside of the USA. As such, we are one of the largest offshore rigging companies in the world.



*(Above) Cable laid and (right) braided heavy lift slings manufactured at our Tuas facility.*





Our core competencies include providing the following:

- Steel wire rope for anchor lines and pennant lines
- Steel wire ropes for cranes
- Shackles (up to 1550T) and fittings
- Manufacturing of heavy lift wire rope slings up to Ø18"
- Manufacturing of Flemish eye slings up to Ø6"
- High Holding Power Anchors
- Testing & certification of slings up to 2000 metric tons
- NDT of wire rope and fittings
- Offshore spooling equipment rental and installations (KS7)

### Company Structure

KTL Offshore has branches in:

- Batam Island – Indonesia
- Jebel Ali, UAE.
- A Representative Office in Vung Tau – Vietnam

Our headquarters and main rigging facility is in Tuas – Singapore.

Our current headcount is 139 employees.

### Quality System

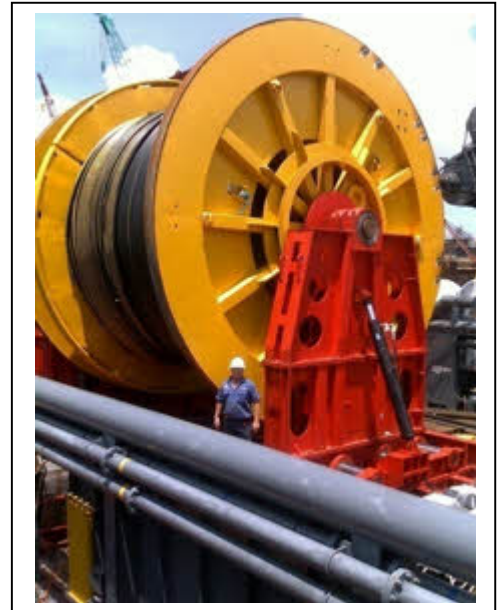
We are ISO 9001:2000 certified (DNV).

We are current members of the following professional organizations:

- AWRF (American Wire Rope Fabricators)
- LEEA (Lifting Engineers Equipment Association)
- IMCA (International Marine Contractors Association)

Some of our major customers are:

- J. Ray McDermott
- EZRA Holding
- Saipem Group
- Sea Trucks Group
- Global Industries
- POSH Fleet Services
- Favelle Favco
- Acergy
- Sapura Acergy



*Above - KS7 Spooler - one of the world's largest*



*Above - Swaging a 6" (152mm) diameter KM SW AG E sling*



### Track Records

Our track record for supplying Heavy-Lift Slings includes the following prestigious projects:

<u>Type</u>	<u>Project</u>
□ Ø152 mm x 4.5 m KimFlex grommet; MBL 1633 MT	KUPE GAS PROJECT (NEW ZEALAND) – April 2007
□ Ø18.0” x 100 ft KimFlex “Mega Lift” slings; MBL 7225 MT	MAERSK OIL QATAR PROJECT (Middle East) – August 2008
□ Ø16.0” x 117.5 ft KimFlex “Mega Lift” slings; MBL 5176 MT	MAERSK OIL QATAR PROJECT (Middle East) – August 2008
□ Ø127 mm (5.0”) x 31.2 m KimSwage Flemish eye Slings; MBL 1076 MT	RASGAS PROJECT (MIDDLE EAST) – July 2008
□ Ø225 mm (8.9”) x 47.2 m Cable Laid Slings; CRBL 2137 MT	BLACK TIP PROJECT (AUSTRALIA) – July 2008
□ Ø231 mm (9.0”) x 47.2 m Cable Laid Slings; CRBL 2269 MT	BLACK TIP PROJECT (AUSTRALIA) – July 2008
□ Ø6.02” x 30.48 m Cable Laid Slings; CRBL 1106MT	KITO (DUBAI) – June 2009
□ Ø120 mm x 5.33 m Cable Laid Grommet ; CGBL 1128 MT	CHEVRON 2009 INSTALLATION CAMPAIGN PROJECT (M25) – July 2009
□ Ø185 mm x 20 m Cable Laid slings; CSBL 1166 MT	CHEVRON 2009 INSTALLATION CAMPAIGN PROJECT (M25) – July 2009
□ Ø185 mm x 16 m Cable Laid slings; CSBL 1166 MT	CHEVRON 2009 INSTALLATION CAMPAIGN PROJECT (M25) – July 2009

### We have agency agreements with the following companies:

- Usha Martin Wire Rope
- KIS Wire Rope
- Redaelli Tecnacordati Wire Rope
- WDI Python Wire Rope
- Crosby/McKissick Rigging Equipment
- Rope block Sockets and Crane Blocks

Please feel also visit our website: [www.ktlgroup.com](http://www.ktlgroup.com)

Thank you for taking the time to read our introductory profile.

Best Regards,

PT KTL Offshore Indonesia

Kevin Bedford  
Director

PT KTL Offshore Indonesia (Batam)

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Email: Mail to: [ptktl@ktlsg.com.sg](mailto:ptktl@ktlsg.com.sg)



*Above - 1550tW LL Crosby Wide Body*